

BOARD OF DIRECTORS
 DAVID BOWMAN
 ERNIE CECILIA TREASURER
 SHERYL GUNDERSEN
 LYNN HUNTER
 DOUG MACQUEEN SECRETARY
 NORA MCEVOY
 MATT REDDING
 DOUG THOMPSON
 BETTY TRAVER PRESIDENT
 ANTHONY WILLIAMS
 NORM ALEXANDER (EMERITUS)
 BOB BEGGS (EX OFFICIO)

GOOD WORKS STAFF
 ROB BEAUJEAN
 REPAIR TECHNICIAN
 BOB BEGGS
 EXECUTIVE DIRECTOR
 BOB BRYAN
 SR. REPAIR TECHNICIAN
 PETER COOPER
 MATERIALS MANAGER
 DEB DAMON
 OUTREACH DIRECTOR
 KATELYN HOKE
 BUSINESS COORDINATOR
 DENISE JORDAN
 STAFF ACCOUNTANT
 JOE LISOWSKI
 REPAIR SUPERVISOR
 LARRY LUKACS
 DEVELOPMENT DIRECTOR
 KIM PAUL
 APPLICATIONS COORDINATOR
 SARA PRIDE
 ADMINISTRATIVE ASSISTANT
 JO-ELLA SANTORI
 VOLUNTEER COORDINATOR



GOOD WORKS INC.
 P.O. Box 1441, Coatesville, PA 19320
 610 383 6311

www.goodworksinc.org

Return Services Requested

NONPROFIT
 ORGANIZATION
 U.S. POSTAGE
 PAID
 PERMIT NO. 85
 COATESVILLE, PA



good works news

All Things are Possible (continued from front cover)

a new proposal entitled “Neighbors Helping Neighbors.” On December 18, 2020, Good Works received good news in an award letter from the FHLB stating: “I am pleased to inform you that Good Works has been awarded \$160,000 in 2020 Affordable Housing Program (AHP) funding.” The correspondence went on to say: “This year, we received 151 competitive applications for 2020 AHP funding, and were able to commit funding to 52 of those projects. We commend Good Works, Inc. for your outstanding efforts.”

Never underestimate the power of prayer and what God can do when your goal is to fulfill His mission. As Jesus said, “With God all things are possible.” (Matthew 19:26). And now, Good Works will be resourced to make a huge difference in the lives of some very needy and COVID-weary families throughout Chester County in 2021.

Snow B Gone...



Through the generous support of several donors in 2019, Good Works was able to purchase a pre-owned Gehl 4510 skid loader with bucket attachment in order to expedite snow removal. Joe Lisowski, Good Works Repair Supervisor was thrilled to be able to clear snow from the Coatesville warehouse and office parking lot without breaking his back. Additionally, Denise Jordan, Staff Accountant was pleased that we didn't need to pay for professional snow removal.

Win a Good Works ball cap!

What is the purpose of this tool?

Respond at www.goodworksinc.org/toolcontest. Winner will be drawn from all correct answers received by May 1, 2021.

The winner of our Spring 2020 tool contest was Annette Glaudel whose name was randomly selected from those who correctly identified the Moen cartridge puller.



All Things are Possible...

Larry Lukacs, Good Works Development Director was thrilled when he learned of the Federal Home Loan Bank (FHLB) Affordable Housing Program (AHP). The AHP finances the purchase, construction or rehabilitation of owner-occupied housing for low/moderate-income households and supports affordable housing for special needs and homeless families, among other groups. At first blush, the program looked to be a promising source of funding for Good Works. That is, until we read the fine print.

It was spring of 2017 and Good Works had just updated its application and approval guidelines to remove requirements that placed short or long-term burdens on our homeowners. The motivation was to make Good Works services a truly “free gift” as a metaphor for Christ’s grace and free gift of eternal life to those who accept Him as Lord and Savior. But, the small print in the AHP contract contained a clause stating that any home receiving assistance was required to have a lien placed on the property for a period of 5 years. Bob Beggs, Good Works Executive Director spoke directly to John Bendel, Senior Director at FHLB Pittsburgh to explore options. John understood Good Works’

Instead we agreed that if God wanted us to have access to that money, He would somehow remove the troublesome clause from the contract. Then we prayed and waited.”

A year later, in March 2018, John notified Good Works that several of the affiliate banks around the country were proposing an amendment to abolish the retention agreements (i.e. liens) and to provide the banks more flexibility to tailor their programs to provide the best outcomes in their assigned region. “We didn’t see that coming!” exclaimed Bob. The amendment was open for nationwide public comment and Good Works was encouraged to provide its response. Soon afterward, on November 20, 2018 the Federal Housing Finance Agency announced that it had adopted the proposed amendment, removing the requirement for retention agreements for owner-occupied units where the AHP subsidy is used solely for rehabilitation. “We were stunned. Only God could have done that!”

Good Works Fund Raising and Finance Committees agreed with submitting a proposal in 2019. As you might imagine the AHP request for proposal was extensive and required partnering with a local financial institution. Glenn Marshall, President at First Resource Bank had introduced Good Works to John Bendel, so the decision was an easy one. The proposal team staff worked tirelessly to craft a response that was even submitted ahead of the published deadline. Unfortunately, when the awards were announced in December, Good Works had not made the cut. It was disappointing news. But feedback from the FHLB proposal evaluators led the team to believe that with some tweaking, Good Works could craft a winning proposal in 2020. Then COVID hit! Good Works staff and many dauntless volunteers served on the front lines of the pandemic repairing homes for nearly 160 families in 2020. The AHP proposal however remained a strategic objective and once again, the Good Works/First Resource Bank team applied the lessons learned from 2019 to produce

“With God all things are possible.”
 Matthew 19:26



Good Works staff receives FHLB AHP Grant from Brenden McGill, FHLB Board Member, and Glenn Marshall, President & CEO, First Resource Bank

mission, vision and values, but the rules were the rules. “Frankly it would have been tempting to simply accept the stipulation to gain access to the funds” says Bob, “but that would have put profit ahead of principle.

Be Inspired! The story of Good Works’ 1000th home is captured in a documentary video available on our website at: www.goodworksinc.org/about-us/videos. Check it out and while you are there, take a look at some of our other features that portray the essence of Good Works.

Ways to Financially Partner With Us...

To help you help us, we have some convenient options that can be used to send donations to Good Works through:

- Direct deposit from your credit card or bank
- Our website: www.goodworksinc.org
- Donation of appreciated stocks
- Check to see if your company has a matching gift program

We continue to offer the following opportunities to give via:

- United Way of Chester County (simply designate to Good Works)
- United Way of Southeastern PA (code number 10255)
- Remember Good Works in your Estate plans.
- Amazonsmile.com

Please contact Larry Lukacs at (610) 383-7240 for additional information.

We take seriously the trust that our donors and supporters confer upon us and remain committed to using our resources in the most responsible manner to further the important work of this ministry.

The official registration and financial information of Good Works, Inc., may be obtained by calling toll free within Pennsylvania, 1 800 732 0999. Registration does not imply endorsement.

PARTNER SUPPORT

Some helpful information to keep in mind if you need the services of a good local business... try using a company that supports Good Works!

Go to the Good Works website www.goodworksinc.org and look for companies under the “Partners” tab.

We thank God for your faithful support and know that “every good and perfect gift is from above.”

JAMES 1:17

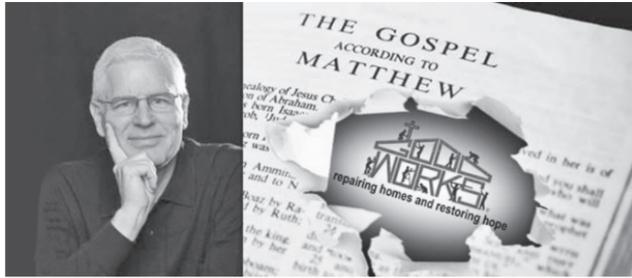
GOOD WORKS
 repairing homes and restoring hope

LOVE YOUR NEIGHBOR



WEAR YOUR MASK

Repairing the Hole in Our Gospel...



The event raised over **\$185,000.**

The Good Works annual fundraising event took a new twist this year due to COVID-19 restrictions. The 2020 Fundraising E-VENT was a virtual gathering featuring acclaimed author and humanitarian, Richard Stearns. The program entitled, Repairing the Hole in Our Gospel, explored the impact of poverty around the world and how Good Works is making a significant difference in our community.

Below are a few memorable quotes from Richard's interview:

- "There has never been a hole in the Gospel of Christ, it's just that there has been a hole in our understanding and application of it."
- "The gospel and message of Jesus demands more of us than just believing the right things. The Lord's Prayer says, 'Thy kingdom come, thy will be done ON EARTH as it is in heaven.' God wants his kingdom to come on earth – right here and right now – God has called us to change the world."
- "It would just take 1% of the income of American Christians, to lift the poorest 1 billion people in the world out of extreme poverty. A lack of money is not our problem!"

- "Poverty in America is just as real as poverty in Africa, and it is just as damaging to the human spirit."
- "Let me say that I love what I've learned about the Good Works ministry. You are living out the gospel – the whole gospel right in the place where you live."
- "I believe that Good Works' mission of repairing homes and sharing the hope found in Jesus Christ is exactly what I have been talking about tonight. Good Works is changing the world one home and one family at a time."

The event raised over \$185,000 that will be used to transform the homes and lives of 18 families in 2021.

You may view the entire video recording at www.goodworksinc.org/event2020.

Premeditated Acts of Kindness...

A Random Act of Kindness is a non-premeditated, inconsistent action designed to offer kindness towards another person. But Good Works people demonstrate a different level of kindness. It is far from random and inconsistent. In fact it is absolutely intentional and premeditated. We call them PAKs - Premeditated Acts of Kindness.

Good Works staff, volunteers and donors are some of the most generous, caring and sometimes skilled individuals that we know. To start, these individuals enabled Good Works to continue to provide critically needed home repair services for low-income families throughout 2020 in spite of the COVID-19 crisis raging all around them. Leaking roofs were replaced, collapsing floors and stairs were repaired, kitchens and bathrooms remodeled and health hazards remediated. As one very appreciative homeowner wrote: "I just couldn't believe the volunteers would come out to help me, putting their lives on the line like that." If that dedication wasn't enough, we witnessed Good Works people going even beyond all that. Good Works Ambassadors, whose job it is to attend to the relational and spiritual needs of those at the worksite administered over 5,000 faith touches in 2020. A faith touch is simply defined as any instance of sharing Christ-centered

encouragement and hope with another person face to face on a workday or via telephone. Patricia wrote, "I was losing my faith, but the Ambassadors have renewed my faith in God. Their love has renewed my hope!"



Sometimes encouragement comes in the form of homemade bread.

Let us share some other inspiring examples of PAKs by individuals, couples and organizations:

- A workday volunteer decided to help by folding laundry for their homeowner. While doing so, she noticed that the woman's socks were all ragged and torn. She went out and bought a dozen new socks as a gift.
- A local church requested the names of Good Works families so that they could buy and deliver Christmas gifts for every member of every family.
- Several ambassador teams regularly deliver home-baked breads and cookies to their homeowners.
- A workday leader who received restaurant gift cards as a Christmas gift, donated them to a needy homeowner who could never afford a special night out.
- Another local church provided over 30 Walmart and Giant gift cards for distribution to needy homeowners.
- Several local foundations created COVID-19 relief funds that provided Good Works with the funding necessary to continue to serve families in need throughout the year.
- A generous woman who regularly donates heating oil for families who can't afford to heat their homes during the winter donated \$1,000 worth of heating oil.

We could list dozens more, but as you see, these acts are by no means random and they are carried out with no expectation of anything in return by the giver. Loving others is core to Good Works mission. It is encoded into our DNA and it is exactly what the Apostle Paul meant when he said: "We love others because Jesus first loved us." (1 John 4). We are eternally grateful for every person and organization that makes a sacrificial gift of their time, talent or treasure fulfilling Good Works mission and for all the wonderful PAKs that exemplify the God Honoring manner that Good Works repairs homes and restores hope.

"We love others because **Jesus first loved us.**"

1 John 4

The New Normal – Be a Buffalo...

Normal is gone. COVID-19 changed all that. Even if the vaccine is wildly successful and lock downs and travel bans are lifted, this generation has been hit hard, as have past generations that dealt with war, economic collapse, other pandemics, etc. There is no doubt that 2020 has left an indelible stain on our collective conscience. People are now trying to envision what "the new normal" might look like in our communities, our nation and the world, but the more relevant question is: What will be YOUR new normal? What have you learned from the past 10 months? Is there a "silver lining to this cloud" as English poet John Milton once alluded to?

The Bible tells us in Romans 8:28 that "we know that all things work together for good to them that love God, to them who are the called according to his purpose." Even when the circumstances are most dire, God always continues to work for our good. Contrasting this scripture with the past year and you might find yourself scratching your head. But, isn't our attitude and response to adversity the primary determining factor in the eventual outcome? When the Coronavirus crisis hit in March 2020, we were all taken aback by the response of the media, government officials, our places of employment, our churches, even members of our own families. A recent study entitled "Impacts of COVID-19 on Pennsylvania Nonprofits" indicated that 37% of charitable organizations reduced or suspended services altogether and some permanently.

Acclaimed author and motivational speaker Rory Vaden describes growing up in Colorado where he witnessed an interesting and inspiring natural phenomenon. When storms approach over the Rocky Mountains the buffalo

2021

The New Normal

- Repair a Home**
Join a team for a Saturday or Monday workday and apply your DIY skills for good.
- Organize a Church or Corporate Workday**
Organize a group of friends or co-workers and serve together.
- Build relationships with Homeowners and Volunteers**
Minister to relational and spiritual needs on workdays as an Ambassador.
- Make someone feel Special!**
Encourage a lonely homeowner with a monthly phone call.

grazing on the plains below don't run away from it. Unique in the animal kingdom, buffalo turn and charge directly into the oncoming weather. By running at the storm they run straight through it minimizing the amount of pain, time and frustration they experience from that storm.

Last March, Good Works chose to charge the storm. We didn't see COVID as an obstacle, but as an opportunity. It was a time to embrace the promises of Romans 8:28 and to come to the rescue of families living in homes that contained hazards more serious than the virus itself. We responded to the cries for help from homeowners who had lost jobs and loved ones and were facing months of loneliness, depression and fear. We acquired a waiver from Governor of Pennsylvania to continue operating. We followed state and local safe operating guidelines, along with a healthy portion of common sense and an unwavering trust in God's protection. And now that the storm is passing, we can see the product of that effort – the silver lining.

In spite of the pandemic and only half the number of volunteers, we assisted nearly 160 families and completed 33 homes. Our

Ambassadors racked up 5,055 faith touches and 11 people accepted Jesus as their Lord and Savior. And, while the "Impacts of COVID-19 on Pennsylvania Nonprofits" report indicated that organizations the size of Good Works saw their 2020 revenue decrease by 26% or more, Good Works experienced just the opposite. As a result of remaining operational and God's provision, we were the benefactor of over \$160,000 worth of COVID-19 response grants.

None of us can foresee the long-term impact of the pandemic, but each of us can choose how we will respond to it. Poverty is not a choice for the families we serve, but sharing your time, talent and treasure is. If you are a volunteer that sat out for a time, now might be the time to get back in the game. If you have never volunteered on a Good Works workday, 2021 is a great time to start. Waiting for the vaccine? That's OK, but don't forget us once you get it. Will YOUR new normal include grabbing a hammer, a group of friends, a Bible or a phone? The need is great...be a buffalo!

Learn more at: www.goodworksinc.org/volunteer

Unique in the animal kingdom, the **buffalo turn and charge directly into the oncoming storm.**

Staff Updates...

Congratulations!



Deb Damon, nee Lego, Good Works Outreach Director was married to USAF Lt Col Robert (Rob) Damon on Saturday, October 24, 2020. We wish the new couple and their family all the best.

New staff in 2020



Jo-Ella Santori
Volunteer Coordinator



Katelyn Hoke
Business Coordinator



Sara Pride
Administrative Assistant