



A Hidden Killer Revealed...

After being laid off, John took a job as a school bus driver and Jamie as a teacher's aide for special needs students. The pay wasn't great in either case, but they were making ends meet, that is until a chronic leak in the bathroom compromised the integrity of the floor. In the past year, they had paid a contractor to repair their roof and the steps to their basement, so their rainy day fund was dry. When Good Works Repair Supervisor, Joe Lisowski conducted the home inspection, he identified two dozen other necessary repairs including replacing the 30-year old oil-burning furnace that had reached the end of its life. The family had been using the furnace irregularly and supplementing with electric space heaters. Since the home was serviced with natural gas for the kitchen appliances, installing a gas-fired furnace was the obvious option and would significantly reduce the family's annual fuel cost.



Good Works volunteer replacing water-damaged drywall

On the first workday, a team of volunteers began working on the long list of repair projects. It was that day that John and Jamie met Jim Powers and Jo-Ella Santori, Good Works Ambassadors assigned to their home. Jamie shared that she and John attend a local

church and believe in Jesus. She also confided that she had suffered with severe headaches and that she needed prayer for spiritual healing. She was lacking the joy she had experienced when she first committed her life to Jesus. Jim and Jo-Ella opened their Bibles and

began sharing Scriptures that reminded Jamie why she had accepted Jesus in the first place. At that moment, in a sea of tears, she recommitted her life to Him.

Two days later, Good Works Repair Technicians Bob Bryan and Rob Beaujean were tasked with chimney repairs and upon a detailed inspection made a disturbing discovery. The contractor John and Jamie used to replace the stairs to their basement had made a significant blunder. Cutting out a section of the chimney had inadvertently blocked the flow of exhaust produced by the old oil furnace. This resulted in combustion fumes flooding the basement and being circulated throughout the home every time the heater was turned on. Carbon monoxide is an invisible killer and it was slowly poisoning Jamie and her family. Bob and Rob immediately installed a new high-efficiency furnace that could duct out the side wall instead of the damaged chimney.

Jamie called Jo-Ella the next day, still reeling from the news of the blocked chimney. "It is only by the grace of God and Good Works that we are alive," she shared. "We are so grateful for everyone at Good Works." A few weeks later, Jamie let us know that her headaches had subsided, undoubtedly due to the remediation of the blocked chimney. And the new gas furnace eliminated the need to buy oil, promising a savings of hundreds of dollars each year. Good Works process of conducting thorough home inspections not only saves lives but serves as a reminder of what Jesus does for anyone who opens the door of their heart to Him. Like Bob and Rob revealed the blocked chimney, Jesus reveals the things that can hurt and separate us from Him and He wipes them all away so that we can live victoriously through Him.

"It is only by the grace of God and Good Works that we are alive."

Jamie

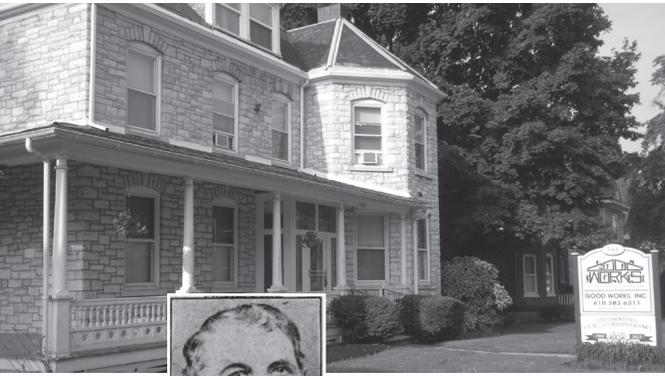


repairing homes and restoring hope

Experience more stories of how Good Works is transforming lives of families and volunteers on our new "Stories of Hope" webpage at: www.goodworksinc.org/hope

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Every House Tells a Story...



Jesse Shallcross



In the heart of the Coatesville Historic District stands a stately stone home built in 1895 by J. Edson Shallcross.

J. Edson was the son of Jesse Shallcross. Jesse made his fortune in industrial refrigeration and his astute business dealings made him popular in Coatesville. He was a Borough Council member and then Coatesville's Burgess. He even ran for the district Republican representative seat.

J. Edson was also a gifted businessman who in partnership with his father founded Shallcross & Sons who were the proprietors of the Coatesville Cold Storage Warehouse. It was an abattoir, or slaughterhouse that processed 10,000 head of livestock and manufactured 1,000 tons of ice annually. The father-son team worked together and grew their business to the largest in Chester County and one of the largest in the world.

J. Edson married Harriet Walter Hannum on December 17, 1884. She was described as beloved by all who knew her for her noble qualities of heart and mind. The couple selected the property at 544 E. Lincoln Highway in Coatesville to build their home and adjacent carriage house. J. Edson spared no expense commissioning an architect and builder to create the impressive Queen Anne style structures clad in white dolomitic limestone and to furnish them with stunning woodwork throughout. The main house stood as one of the

stately grand ladies on the main thoroughfare of the then thriving City of Coatesville. The Shallcross's hosted many parties and events for their friends and the employees of his business.

When J. Edson passed away in 1920, he left the property to one of his two sons, Jesse Shallcross Jr. Jesse Jr. ran his own business, a legal firm, also called Shallcross and Sons. Presumably, the family was so well respected that using the same name only guaranteed prestige for Jr.'s business.

Shallcross Jr. sold the home to Dr. Harry G. Scott for \$18,000. Scott was a prominent dentist in Coatesville and adamant about high school sports, even serving as president of the local school board. He established a national football clinic in 1948 to offer coaches an opportunity to keep abreast of technical changes in the game. It became so popular that it moved from Coatesville to Atlantic City two years later. Scott created the "Jock" Sutherland Memorial Award, presented annually to a Chester County football player for outstanding merit.

Conde Joseph McGinley, Founder and President of National Security Enterprises took ownership of the property in the 1980's and used it as the headquarters for their business. In 2000, Amedeo Lostracco, a stone mason originally from Torre Dei Nolfi, Italy bought the house for \$124,000. It transferred ownership again in 2003 when Lostracco retired to Blue Bell, PA. Glen Wadel of the Wadel Investment Group LLC and his wife Mary took ownership of the home. His original plan was to convert the upper floors and carriage house into apartments that would generate income to cover expenses allowing a non-profit organization to use the first floor to provide services to their clients. Glen vividly recalls the day he was cleaning out the carriage house when God asked him what he was going to do with the building. "I was on my knees

and I realized that this house wasn't mine." Glen approached Good Works founder Jim Ford about renting the first floor, but Jim was looking to own the entire property. After much prayer, the two parties agreed and Good Works began raising money from both public and private sources to purchase the property outright. Glen allowed Good Works to rent from him while all renovations were completed and funds were raised. A major contributor was the Chester County Department of Community Development that assumed a 15-year mortgage on behalf of Good Works. On February 28, 2020 the mortgage was fully paid off and Good Works assumed full ownership.

We'll never know if the Shallcross's ever imagined that the home they built in 1895 would have such a profound legacy, but the stately grand lady at 544 E. Lincoln Highway still stands proudly today in Coatesville. It is a place where struggling low-income homeowners can come and find assistance. It is a workplace for our staff and volunteers to execute the day to day operations of running this vibrant home repair ministry. And, it is home for some great families who live in the low-income apartments we continue to maintain as a facet of our mission.



And what about that black cat scaling the front of the building? The Shallcross family roots point back

to central and northern England. Some claim the name Shallcross comes from an ancient stone cross, known as the Shall Cross which dated back to 832 when St. Paulinus visited the area. It is a common belief in parts of northern England and Scotland that finding a black cat at the door in the morning is a sign of approaching good fortune, especially when it comes to money. We may never know, but it has remain affixed to the home for 125 years.

Good Works Newest Teammate...



Jo-Ella Santori recently joined Good Works as our Business Coordinator. Jo-Ella has a business administration degree and has worked for several local companies. She also volunteers as a Good Works Ambassador Director in Phoenixville. Welcome to the team Jo-Ella!

Good to Great...

Good Works mission has been a source of inspiration to volunteers for over three decades. They appreciate how people from different races, cultures, and socioeconomic backgrounds join together in a common purpose – repairing homes and restoring hope. This “joining together” is not exclusive to the volunteers who serve. It includes homeowners, their families, neighbors, local contractors, churches, businesses, donors and friends. It is a vastly diverse collection of people who intentionally or unintentionally are living out one of the most recognizable scripture passages in the Bible – to love God and to love others (Mark 12:30,31). It is by doing this that we bring glory to God. While loving God is a priority, it seems more difficult to genuinely love your neighbor, especially when they look, think and act differently than you.

This year, Good Works launched a special initiative entitled “The God Honoring Experience.” The intention is to turbocharge something we already do pretty well. But as acclaimed author Jim

Collins would say, “Good is the enemy of great.” Our goal is to be great because we serve a great God. The God Honoring Experience will compel each of us to look at every interaction as an opportunity to glorify our Creator.

The five tenets of the initiative are:

1. See People as God sees them – Since God loved us, we should love others.
2. Give God your Best – Serve others as if serving God.
3. Serve without Expectations – Do good expecting nothing in return.
4. Give God the Glory – Humbly recognize that all good things come from God.
5. Let the Holy Spirit guide you – Do what you know is right, right now.

The Bible also tells us: “Whoever is kind to the needy honors God” (Proverbs 14:31). Isn’t that exactly what Good Works staff and volunteers do every day? But, God doesn’t care nearly as much about what we do, as why and how we do it. Our motivation needs to start by seeing others the way that God sees them, as uniquely created, deeply

loved and hungry for a relationship with Him. God’s perspective should change our perspective. So how can each of us put the God Honoring Experience into practice? First, in situations where we feel ourselves getting judgemental about something a person is doing or saying, or we see those emotions rising in others, we should deliberately pause and consider the other person’s perspective. How does it differ from yours? Discern if your perception and natural response would be God Honoring based on the 5 tenets. That pause could be 1 minute or 1 day but in that time, pray for wisdom on how best to respond. Your response might be physical, like cheerfully painting the new wall bright orange at the homeowners request, even if you don’t like orange. Or, it might be relational, like investing your time teaching a new volunteer how to make a repair instead of begrudgingly doing it yourself. A spiritual response might be using prayer or Scripture to encourage the other person and help them to see Jesus through you. The God Honoring Experience will be the catalyst that transforms Good Works from good to great.

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My Ways are Not Your Ways...

When Good Works Board of Directors established “Replication Beyond Chester County” as a goal in its 5-year strategic plan, they never imagined how that would play out. Ground rules were established and a Replication Committee chartered. Over several years, the Committee developed an affiliate-based model complete with an onboarding process, license agreements, guidance documents and everything else needed for a champion in another community to become an affiliate and grow an organization the “Good Works Way.” Notable in the ground rules for replication was a focus on awaiting God’s timing. Replication was to be a “pull,” not a “push.” In other words, taking Good Works nationwide was not envisioned as an aggressive expansion strategy, but instead an exercise in waiting for God to make the first move.

There were multiple expressions of interest and engagement with “champions” in communities both inside and outside of

Pennsylvania, but most withdrew before incorporating as an Affiliate. It was initially disappointing, but in retrospect, the process did exactly what it had set out to do, to ensure eligibility of candidate people or organizations. In the process, the Replication Committee



Good Works Ambassadors (L-R) Deb Pfautz, Mike & Janet Battaglia, Nancy Russell

continued to hone the tools and processes necessary to launch a new home repair ministry outside the borders of the county. What we didn’t realize at the time was that God had an altogether different launch strategy for Good Works Replication.

In 2018 Good Works became a member of the ReFrame Association.

ReFrame is a national network of home repair non-profit organizations. Their goal is to share wisdom, resources and best practices for providing occupants of substandard housing with safer, more livable shelter. At the national conference in 2018, Good Works Executive Director, Bob Beggs made a presentation on using metrics and key performance indicators to more effectively deliver services and manage the business. He discussed the use of a balanced scorecard to measure and manage the Operations, Financial and Faith aspects of Good Works. One gentleman in the audience was Joe Huggins, Executive Director of Home Works of America, headquartered in Columbia, South Carolina. He appreciated the metrics based approach, but was most in the Good Works Ambassador Ministry model. We didn’t see that coming. Maybe, just maybe, God wanted the ministry program of Good Works to be the first step in replication.

“As the heavens are higher than the earth, so are my ways.”

Isaiah 55:9

(continued on back cover)

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My Ways are not **Your Ways** (cont'd from page 3)

Joe's expression of interest led Good Works to launch a Faith Affinity Group within ReFrame in January 2019. Other ReFrame members joined in and now the meeting is held via videoconference on a monthly basis. Deb Lego, Good Works Outreach Director, became a Faith Program Consultant to ReFrame members. At the 2019 ReFrame Conference, Affinity Group members hosted morning devotions for conference attendees and facilitated two breakout sessions entitled: Is Home Repair Eclipsing your Ministry and God Stories. Each session was well-attended and to cap off the conference, Good Works received a "Best Practices Award for Partnership with Homeowners" acknowledging our Ambassador Ministry and use of Hope Certificates.

Replication beyond Chester County has begun! Not in the way originally envisioned, but instead as God intended it to occur. Good Works first Ambassador Workshop of 2020 included members of Good Neighbors Home Repair of Kennett Square, PA. Joe Huggins recruited and commissioned eight Ambassadors in South Carolina and held their first Ambassador workday on March 7, 2020. Emmanuel's Hammer, also of South Carolina is now establishing their own Ambassador ministry and plans are underway for a Faith workshop at the ReFrame Association regional conference being held in late April 2020. For my thoughts are not your thoughts, neither are your ways my ways," declares the LORD. "As the heavens are higher than the earth, so are my ways" (Isaiah 55:8-9). We will follow His lead!

Win a Good Works ball cap!

What is the purpose of this tool?

Respond at www.goodworksinc.org/toolcontest. Winner will be drawn from all correct answers received by June 1, 2020.

The correct answer to our Fall 2019 tool contest was a cast iron stove pipe crimper.



Ways to Partner With Us...

To help you help us, we have some convenient options that can be used to send donations to Good Works through:

- Direct deposit from your credit card or bank
- Our website: www.goodworksinc.org
- Donation of appreciated stocks
- Check to see if your company has a matching gift program

We continue to offer the following opportunities to give via:

- United Way of Chester County (simply designate to Good Works)
- United Way of Southeastern PA (code number 10255)
- Remember Good Works in your Estate plans.
- Amazonsmile.com

Please contact Larry Lukacs at (610) 383-7240 for additional information.

We take seriously the trust that our donors and supporters confer upon us and remain committed to using our resources in the most responsible manner to further the important work of this ministry.

The official registration and financial information of Good Works, Inc., may be obtained by calling toll free within Pennsylvania, 1 800 732 0999. Registration does not imply endorsement.

PARTNER SUPPORT

Some helpful information to keep in mind if you need the services of a good local business... try using a company that supports Good Works!

Go to the Good Works website www.goodworksinc.org and look for companies under the "Partners" tab.

We thank God for your faithful support and know that "every good and perfect gift is from above."

JAMES 1:17