



MINUTES
Kingdom Builders Construction Industry Forum
15 December 2021



ATTACHMENTS

- 1) Briefing Charts at: www.goodworkinc.org/c12kb
- 2) Devotion Message (enclosed below)
- 3) Meeting Video at: <https://youtu.be/QmavDOrN6q0>

MEETING CHAIR: Bob Beggs

ATTENDANCE: 32

WELCOME & PRAYER

Bob welcomed everyone and offered the opening prayer.

DEVOTION - "A SEASON OF CONTRASTS" Luke 19:10 (See Attachment 2)

MEMBER PROFILE

- 1) Arlan Riehl @ Liberty Sheds
- 2) Tanis Jamar @ J Bar Enterprises (connection dropped, Bob filled in)

WEBPAGE REVIEW & FEEDBACK

- 1) Visit the C12 KB webpage at: www.goodworksinc.org/c12kb/
- 2) Contents: Steering Committee, Charter, Minutes, Prayer Requests, Open Forum topics.
- 3) Members were asked to visit the webpage regularly to respond to Open Forum topics and post prayer requests.
- 4) Plan to add additional features in the future based on user feedback.

PEER²PEER BREAKOUT SESSIONS

- 1) Attendees were split across 4 breakout rooms and given 40 minutes to discuss the Focus Topic: Strategic Planning for 2022
 - How do you go about Strategic Planning (who, what, when, how)?
 - What is your "best practice"?
 - What market/industry trends are you addressing for 2022?
 - What information sources do you rely on?
 - What is your 2022 BHAG (Big Holy Audacious Goal)?
 - How can the Kingdom Builders Industry Forum help?

TEAM SUMMARY DEBRIEF

- 1) Each breakout leader shared the top 2-3 takeaways from the Focus Topic.

Group 1 Justin Harris



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- a. **Strategic Planning:** Take 1-2 days, bring in managers. Look at how to forecast revenue. Go/No-Go points. How to gauge if bids are going to turn into work. Logistics of buying bulk and storing materials.
- b. **Market Trends:** The C12 boards are a great source for reading trends from many markets. Find a healthy way to address what is in front of you (putting out fires) and see trends for the future.
- c. **BH(holy)AG:** The term “holy” was a new term for everybody, but are focused on culture.

Group 2: Mindy Penney

- a. **Strategic Planning:** Most had a 1,3,5,10 year plan.
- b. **Market Trends:** Operating expense increases; surcharges, shortening contracts. Watch regulatory changes. Getting product; lumber will be tough in Q1 2022
- c. **BH(holy)AG:** Make sure our people are taken care of with inflation increase/etc.

Group 3: Bob Brown

- a. **Strategic Planning:** Remember your Core Values and vision. Set a destination and work backwards. Find KPIs for measuring people/culture. November is the most typical month.
- b. **BH(holy)AG:** Individual faith conversions

Group 4: Spencer Teel

- a. **Strategic Planning:** At least 1 year. Many use Traction OS.
- b. **Market Trends:** Supply chain issues; plastics are a problem.
- c. **BH(holy)AG:** The term “holy” was a new term for everybody

Bob offered to facilitate a Zoom session entitled: “*Strategic Planning for the Agile Organization*” for KB members. Contact Bob at: bob@goodworksinc.org if interested.

REASON FOR THE SEASON CHRISTMAS CELEBRATION CONTEST

- a. **Honorable Mention:** Tanis Jamar @ J-Bar Enterprises
- b. **Grand Prize:** Brice Nelson @ Heartland Custom Homes

The winning entries and other candidates are posted on

WRAP UP AND CLOSING PRAYER

1. Next KB March 16, 2022 @ 11:00
 - Seeking two member profiles – contact Bob at: bob@goodworksinc.org
2. Meeting adjourned at 12:30 EST after closing prayer by Tim Hudspeth



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Attachment 2: Devotion: A Season of Contrasts

“For the Son of Man came to seek and to save the lost.” (Luke 19-10)

December is a month of contrasts, especially here in the northern hemisphere. For example, the visual contrast of long dark shadows cast by barren trees atop a fresh blanket of snow. A bright winter moon against a cold dark sky. A warm fireplace defying a frosty winter chill. Even the winter solstice, the darkest day of the year is punctuated by the celebratory lights of Christmas. But the most significant contrast of all might just be the fact that there would be no need for Christmas, if there wasn't a final judgement and a place called Hell.

Judgement and Hell? Why would I mention those two things at this “most wonderful time of the year”? Well, if a final judgement and a place called Hell weren't real, there would be no need for Christmas. Frankly, there would be no need for Good Friday or Easter either. Let that sink in for a moment. The Bible clearly warns us that all will die and stand judgement (Hebrews 9:27) and that if anyone's name is not found written in the book of life, he will be thrown in the lake of fire (Revelation 20:15), a.k.a. Hell. Did you know that 46% of Americans don't believe in Hell? It is not a popular topic in churches today, rarely spoken of from the pulpit and especially not around Christmas, yet, it is fundamental to appreciating the real meaning of this holy day. The fact is, we are all sinners (Romans 3:23) and a just and righteous God can't simply look the other way and let sinners into heaven. Knowing that we can't fix ourselves (Romans 3:10), He sent His son Jesus to pay for our sins through his death on the cross, so that we may avoid eternal damnation and instead spend eternity in Heaven with Him. Jesus is God's free gift to each and every one of us and it was given on that first Christmas day.

Do you see the contrast? If you don't believe there are consequences for sin, you probably don't believe that you need a Savior. That is exactly what the world wants you to believe. I recently read this definition of the “true” meaning of Christmas: “Christmas is an amalgam of the agrarian calendar, pagan traditions, Christian propaganda that later became Christian tradition, folk traditions, workers' rights, and commercial interests.” That might be how the world has distorted Christmas, but it is far from the truth. You can't take Christ out of Christmas just as you can't fully appreciate the birth of Jesus unless you believe there is a judgement and a Hell that He came to rescue you from. Jesus was sent to Earth on an epic rescue mission that first Christmas. He came to seek and to save the lost (Luke 19:10) and whether we knew it or not, we were all lost. So, as we observe the contrasts of the season, let's focus on the most striking contrast of all...the birth of our Savior Jesus Christ. Only Jesus can transform deep despair into eternal hope, abject misery into abundant joy, fear of judgement into anticipation of reward, and a punishing death into everlasting life in paradise. That is the reason for the season and why we celebrate!